| 7:00am - | Networking Breakfast |
|----------------------|---------------------------------------------------------------------|
| 7:45am | Redwood Ballroom |
| 7:45am - | Opening |
| 8:15am | Redwood Ballroom |
| 8:15am - | Keynote - |
| 9:30am | Redwood Ballroom |
| 9:30am - | Break |
| 10:00am | Redwood Foyer |
| 10:00am - | Track Sessions |
| 11:00am | Track Sessions |
| Case Study | Getting the Most From your Software Asset Management – |
| | Outcome Based SAM |
| Redwood A | Michael Swanson, ISAM |
| Mobile | Overcoming the Challenges of Mobile Lifecycle Management |
| Fahrenheit | Craig Boswell, HOBI International, Inc. |
| Program | Increase the Value and Effectiveness of Your SAM Program with |
| - | Automated Self-Service Processes |
| 15/16 | Terry Divelbliss, Eracent |
| Audit | Ticking Timebombs, Licensing Pitfalls and Lessons Learned from |
| | Software Audit Defense Projects at Fortune 1000 Companies |
| 18 | Michael Cleary, Canyon Consulting Inc. |
| 11:00am - | Break |
| 11:15am | Redwood Foyer |
| 11:15am - 12:15pm | Track Sessions |
| Security | Play Defence - Reduce Security Risk with SAM and Software |
| Security | Vulnerability Management |
| Redwood A | Greg Holmes, Flexera Software |
| Program | Do you Trust your Discovery Data? |
| Fahrenheit | Aimee Dundon, U.S. Cellular Corporation |
| ITSM | How to Successfully Integrate ITAM with a Wider IT Service |
| 11 3141 | Management (ITSM) Program |
| 15/16 | Davis Mathai, Cireson |
| Audit | The Risks and Tips to Managing Oracle Licensing in a Virtualised or |
| | Cloud Environment |
| 18 | Piaras MacDonnell, Suredatum |
| 12:15pm - | Lunch & Exhibition |
| 2:15pm | |

IAITAM 2016 FALL ACE

DUBLIN Ireland

SEPT

6-7

REGISTER ►

| 2:15pm - 3:15pm | Track Sessions |
|--------------------|----------------------------------------------------------------------------------------------------------|
| Program | IT Asset Management: Plan Changes Through Simulation and Automate the Deployment Accordingly |
| Redwood A | John Sorensen, CA Technologies |
| Licensing | Oracle Audits: Common Misunderstandings About your Real Software Entitlements? |
| Fahrenheit | Richard Spithoven, B.lay - The License Management Company |
| Cloud | The Risk of Evergreen IT |
| 15/16 | Jan Hachenberger, ConSalt Unternehmensberatung GmbH |
| Tools | What's Under the Hood? Choosing the Right Engine to Drive Your SAM Framework |
| 18 | Lara Schneider, Quantak Solutions |
| 3:15pm - | Break |
| 3:30pm | Redwood Foyer |
| 3:30pm - 4:30pm | Track Sessions |
| Program | How to Chart Your ITAM and SAM Journey Using the Attainment Model |
| Redwood A | Patricia Adams, LANDESK Software |
| Case study | Schneider Electric Provides Flexibility and Personalization for Data Centre Clients Using eMaint CMMS |
| Fahrenheit | Dana Madama, eMaint |
| Financial | Demonstrate Value of IT to the Business |
| 15/16 | Signe Stenseth, Open iT |
| Cloud | Where Did The Hardware Go? |
| 18 | Mark Cresswell, Scalable Software, Inc. |
| 4:30pm- | Break |
| 4:45pm | Redwood Foyer |
| 4:45pm - 5:45pm | Interactive Session |
| | Birds of a Feather Interactive Session |
| Redwood A | IAITAM |
| 6:00pm- 9:00pm | Exhibit Fair & Reception |

IAITAM 2016 FALL ACE

DUBLIN Ireland

SEPT

6-7

REGISTER ►



| 8:30am - | Networking Breakfast |
|----------------------|------------------------------------------------------------------------------|
| 9:30am | Redwood Ballroom |
| 10:00am - 11:00am | Track Sessions |
| SAM | SAM and Analytics – Enhancing the Value Proposition of SAM in the Enterprise |
| Redwood A | Hans Vandewijer, Deloitte & Touche LLP |
| Program | Asset Management Governance and Best Practice |
| Fahrenheit | Roger Mallett, EMEA HPE Software |
| Project | How to Avoid the 10 Most Common Pitfalls in a SAM Project |
| 15/16 | Andreas Müller, Quantak Solutions |
| Security | Designing a Secure IT Asset Disposal Policy & Selecting a Provider |
| 18 | Andy Warner, RDC |
| 11:00am - | Break |
| 11:15am | Redwood Foyer |
| 11:15am - 12:15pm | Track Sessions |
| Financial | Business Intelligence for Software Licensing |
| Redwood A | Phil Hames, The Business Software Centre |
| Licensing | Eight Challenges for SAP License Management and How To Tackle Them |
| Fahrenheit | Patrick Dickinson, Aspera GmbH |
| Disposal | IT Asset Disposal, Recycling and Reclamation Best Practices |
| 15/16 | John Sharpe, Iron Mountain |
| ITSM | Converged Value: ITAM and ITSM |
| 18 | lan Aitchison, LANDESK UK |
| 12:15pm - 2:15pm | Lunch & Exhibition |

IAITAM 2016 FALL ACE

DUBLIN Ireland

SEP1

6-7

REGISTER ►

| 2:15pm - 3:15pm | Track Sessions |
|--------------------------|-----------------------------------------------------------------------------------------|
| Licensing | Licensing Oracle Database and IBM Products - Making the Complex Simple |
| Redwood A | Sumin Tchen and Andrew Ridgers, Belarc, Inc. |
| Program | The Hidden Cost of Unused Software. What is Unused Software Costing your Business? |
| Fahrenheit | Peter Beruk, 1E |
| RFID | RFID: The Successful Solution to IT Asset and Data Center Management |
| 15/16 | George E. Daddis, Jr. PhD, Omni-ID |
| SAM | Evolution of SAM with SAAS |
| 18 | Diederik Van der Sijpe, Deloitte & Touche LLP |
| 3:15pm - | Break |
| 3:30pm | Redwood Foyer |
| 3:30pm - 4:30pm | Track Sessions |
| Program | SAM in 2017 & the Top Business Drivers |
| Redwood A | David Foxen, Snow Software |
| Compliance | Software Compliance vs Optimization |
| Fahrenheit | Linda Cole, Open iT, Inc. |
| Vendor Managemen t | Empathy v Bully – Why Cooperation, Neutrality and Mutual Respect Wins the Day in SAM |
| 15/16 | Filipa Preston, Software Optimisation Services |
| Audit | Should The Audit Tail Be Waging The Enterprise Dog? |
| 18 | Laurence James, Flexera Software |
| 4:30pm- 4:45pm | Break Redwood Foyer |
| 4:45pm - 5:45pm | IAITAM Closing Ceremony and Raffle |

IAITAM 2016 FALL ACE

DUBLIN Ireland

SEPT

6-7

REGISTER ►