

# IAITAM ACE

**KICKIN' ASSETS**  
SINCE 2002

LEADING A  
MULTIGENERATIONAL  
WORKFORCE

Skot Waldron



NASHVILLE, TN  
MAY 9TH - 11TH





Image by [falco](#) from [Pixabay](#)

“The children now love luxury;  
they have bad manners, contempt  
for authority; they show  
disrespect for elders and love  
gossip in place of activity.”

*Socrates 400 BC*



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**ME.**

20 Years  
Speaker  
Coach  
100+ Client



ROYAL CARIBBEAN CRUISES LTD.



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# WHO'S IN THE ROOM?



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## **5 DIFFERENT GENERATIONS**

The Silent Generation (1925 to 1945)

Baby boomers (1946 to 1964)

Generation X (1965 to 1980)

Millennials (1981 to 2000)

Generation Z (2001 to 2020)



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# **THE SILENT GENERATION (1925 TO 1945)**

## **Formative Experiences**

- World Wars / Rationing
- Fixed Gender Roles
- Nuclear Families

## **Strengths**

- Strong work ethic
- Resilient
- Value stability

## **Challenges**

- Not tech-savvy
- Can overestimate their abilities
- Age / apathy



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# **BABY BOOMERS (1946 TO 1964)**

## **Formative Experiences**

- Post-war Boom / Grew up with a surplus
- Moon Landing
- Family-oriented

## **Strengths**

- Committed
- Good team players
- Make excellent mentors

## **Challenges**

- Less inclined to welcome change
- They need recognition and rewards
- Generally not tech-savvy



# **GENERATION X (1965 TO 1980)**

## **Formative Experiences**

- Berlin Wall
- Early Mobile Tech / PC
- Rising Levels of Divorce / Working Moms

## **Strengths**

- Some of the best overall workers
- Largely independent and self-reliant / Don't micromanage
- A bridge between traditionalists and tech generations

## **Challenges**

- Least satisfied with the senior management
- Extremely skeptical
- The generational neglected middle-child / baby-bust generation



# **MILLENNIALS (1981 TO 2000)**

## **Formative Experiences**

- 9/11 and Terrorism
- Social Media / Reality-TV
- Instant Feedback

## **Strengths**

- Believed to be the most tech-savvy / digital-natives
- Most “enthusiastic” / Live life, social
- Determined to right the wrongs of the past

## **Challenges**

- Fatally idealistic
- Career impatience / Test out of courses
- Unrealistic job expectations



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# **GENERATION Z (2001 TO 2020)**

## **Formative Experiences**

- Economic Downturn
- Global Warming / Climate Change / Identity
- Mental Health

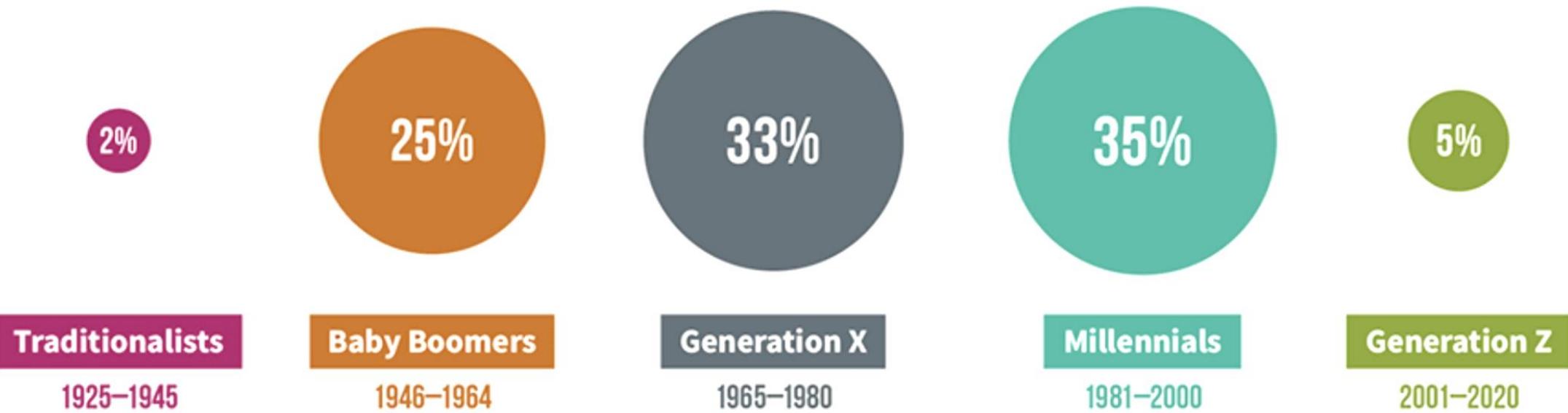
## **Strengths**

- Value relationships
- Find creative ways to educate themselves and better their lives / Instant
- Entrepreneurs

## **Challenges**

- Don't provide challenge well / face-to-face conflict is difficult
- Little to no attention span
- Tech-reliant





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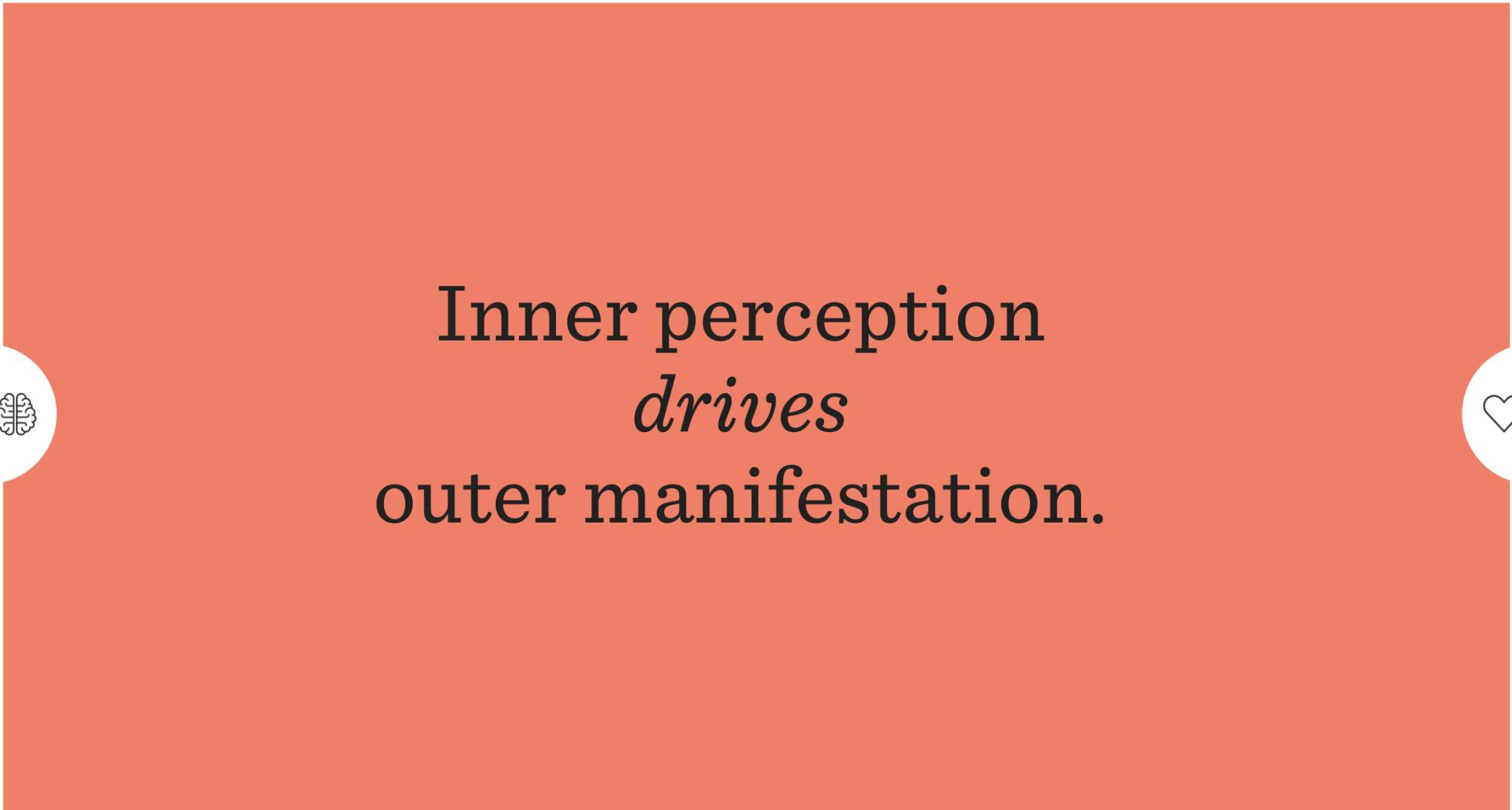
## 5 DIFFERENT GENERATIONS

The Silent Generation (1925 to 1945)	Loyal but traditional
Baby boomers (1946 to 1964)	Collaborative but change averse
Generation X (1965 to 1980)	Independent but bleak
Millennials (1981 to 2000)	Driven but entitled
Generation Z (2001 to 2020)	Progressive but disloyal





TOUS GENRES



Inner perception  
*drives*  
outer manifestation.



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Thoughts  
*drive*  
Feelings  
*drive*  
*Actions*  
*drive*  
*Reality*



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# DEVELOPING OTHERS



Beware of the  
Pit of Despair



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A person stands on a dark, craggy rock formation in the foreground, looking out over a vast, rugged landscape. The sky is filled with dramatic, swirling clouds in shades of blue, grey, and white, with bright sunlight breaking through the center. The terrain is rocky and uneven, with deep shadows and bright highlights.

**TIME  
VISION  
ENCOURAGEMENT**

# ROI



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## **RETURN ON INVESTMENT**

### **Capacity**

Multiplying capacity to free you for new challenges.

### **Scaleability**

It allows the team / organization to keep growing and preserve the CORE DNA.

### **Influence**

Lifelong influence, max return on investment



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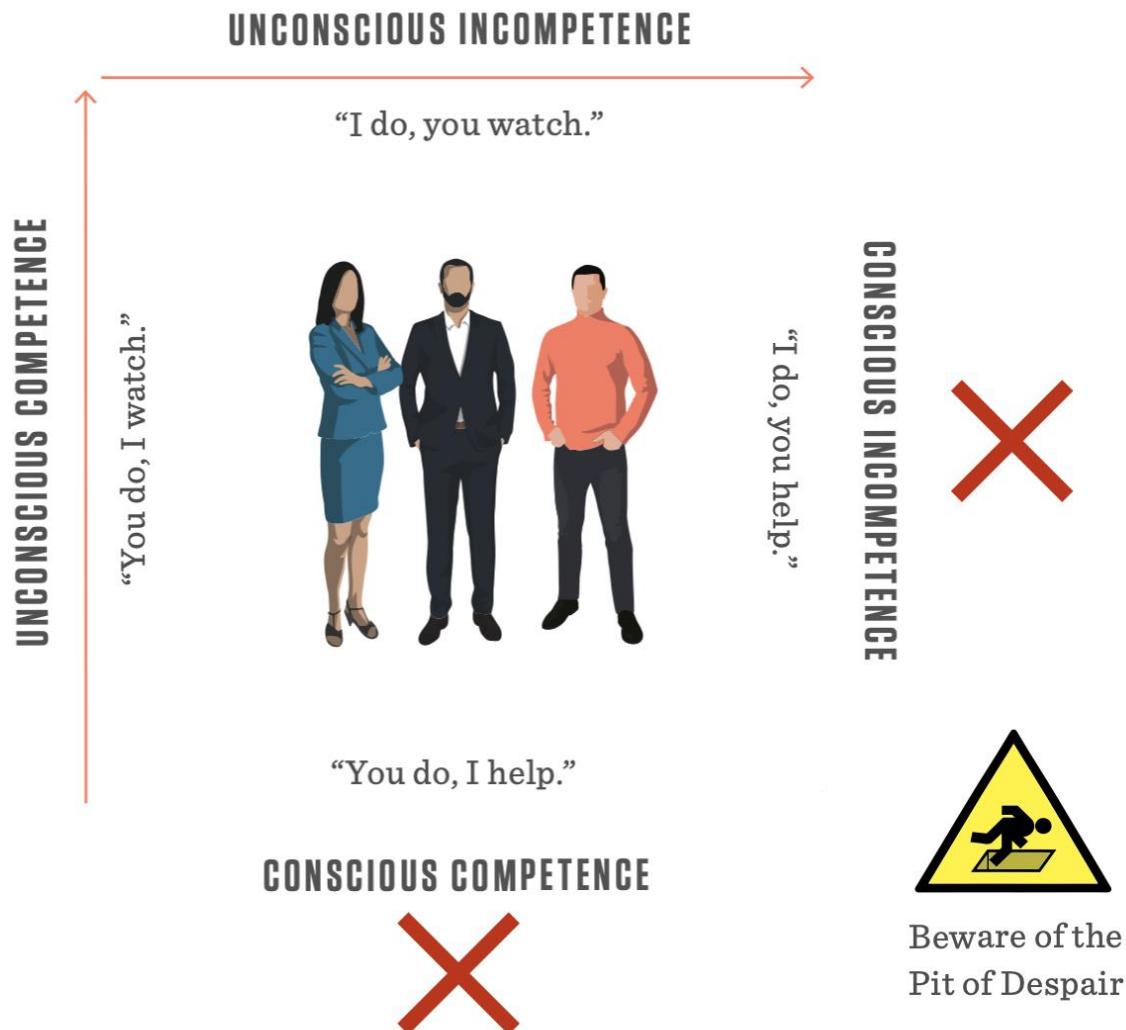
# SO, WHAT'S THE PROBLEM?



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# DEVELOPING OTHERS



Beware of the  
Pit of Despair



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What am I afraid of losing?  
What am I trying to hide?  
What am I trying to prove? To whom?



## RELATIONSHIP

Influence  
Impact

Self Preservation



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1. Can anyone else do it as well as I would?
2. How do I find the extra time to do this?
3. Are my skills worth imitating?
4. Will I lose influence if I train others to do my job?
5. How do I know who to Mentor?
6. How can I Mentor people who are older than me?
7. Do I really want to be that vulnerable?
8. What if I let people down and disappoint them?
9. Am I really prepared for such a long-term commitment?
10. Am I prepared to go through Conscious Incompetence in public?



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*Scan:*



*Enter code:*

# TALK

*Having trouble?*

[talk.ac/skotwaldron](https://talk.ac/skotwaldron)



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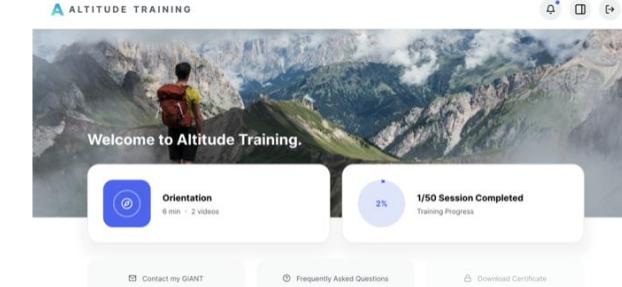
# FREE STUFF



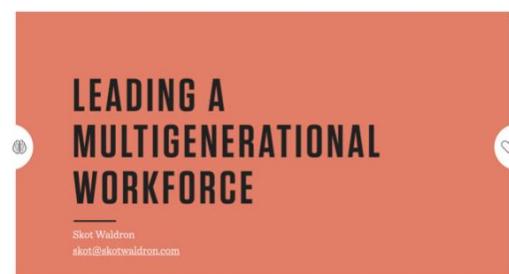
5 Voices Bootcamp



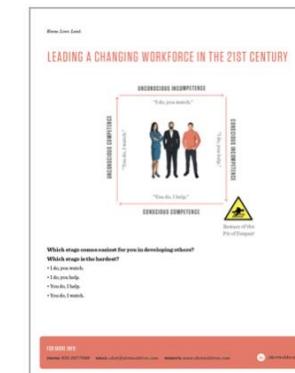
5 Voices Assessment



Beta Leadership Program



Slides



Workbook



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# MENTORSHIP HAS TO BE INTENTIONAL.



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People will always  
value the investment  
you made in them.



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