HAHTAM ACE

SINCE 2002

ITAM at the Center of the Ever-Expanding IT Universe!

Leslie June



NASHVILLE, TN MAY 9TH - 11TH



Agenda

- 1. ITAM at the Center of Your IT Universe
- 2. Business Services Use Cases
- 3. A Business-Centric Approach to Building and Sustaining Your ITAM Program
- 4. The Healthy ITAM Program Framework
- 5. Carrying the ITAM Message



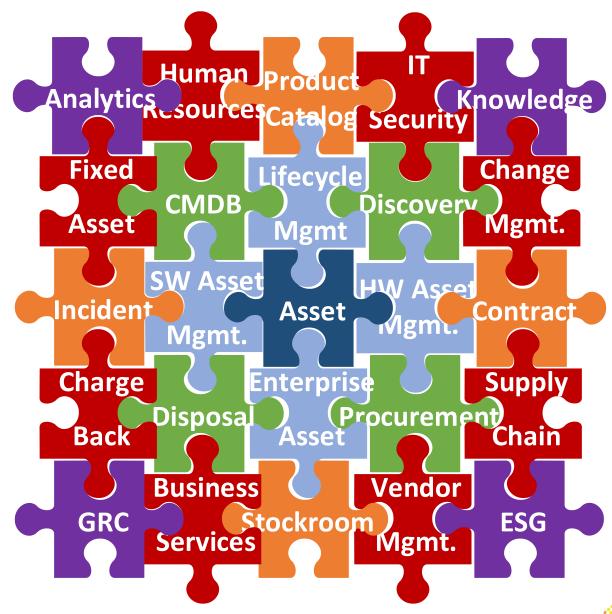


A Rockin' Healthy Asset Repository...

Informs, Empowers, and Optimizes

- IT Operations
- Finance
- Security
- GRC
- Business Services

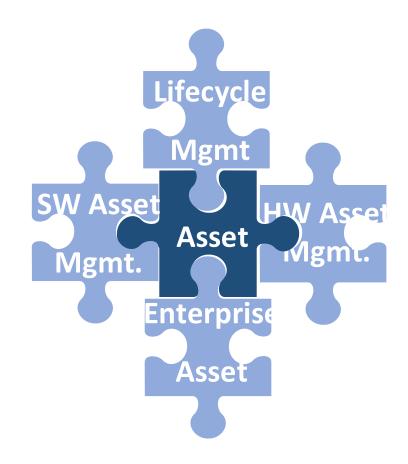






A Rockin' Healthy Asset Repository...

- Includes all IT and Enterprise
 Assets your company manages
- Fully configured, governed, automated Asset Lifecycle
 Management (ALM)

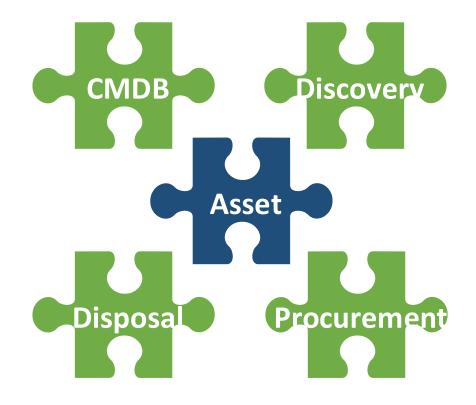






A Rockin' Healthy Asset Repository is Sustained by...

- Procurement/Asset Birth
- Discovery and Synched
 Cis/Asset Active Life
- Disposal/Asset Death







A Rockin' Healthy Asset Repository is Enriched by and Enriches Healthy...

- Models/Product Management
- Incident Resolution, Break/Fix
- Stockroom/Depot Ops
- Contract Management















A Rockin' Healthy Asset Repository Enables Optimized...

- IT Security
- HR Onboard/Offboard/Move
- Finance
- Business Services
- Vendor/Supply Chain
- Change Mgmt.





A Rockin' Healthy Asset Repository Drives More Powerful...

- Business Rationalization
- Performance Analytics
- Knowledge Articles
- Environmental, Social & Governance/Risk Compliance (ESG/GRC)













Property Management – Pizza Chain



Enterprise Assets

- Security Equipment
- Power/HVAC Equipment
- Ovens

Asset Lifecycle Management Processes

- Acquisition
- Deployment/Installation
- Routine Maintenance/Audit
- Break/Fix
- Retire/Replace/Dispose

- Maintenance Dashboard Current, Upcoming
- Cost Trends by Type, Age, Vendor





Delivery Fleet – Frozen Food Distributor



Enterprise Assets

- Trucks
- Scanners

Asset Lifecycle Management Processes

- Daily Route/Driver Assignment
- Annual Vehicle Registration Renewal
- Routine Mileage-Based Vehicle Service
- Daily Scanner Check-out/Check-in

- Vehicle Maintenance Dashboard
- Scanner Status and Allocation





Warehouse – Automotive Steel Finisher



Enterprise Assets

RFID/Barcoded Rolls of Steel

Asset Lifecycle Management Processes

- Receive/Inspect/Stock
- Finish/Restock
- Deploy/Ship
- Audit

- Defects by Delivery Method/Vendor
- Forecasted Orders vs Actuals by Customer





Museum – Country Rock 'N Roll



Enterprise Assets

- Museum Artifacts
- Display Cases
- Security Equipment

Asset Lifecycle Management Processes

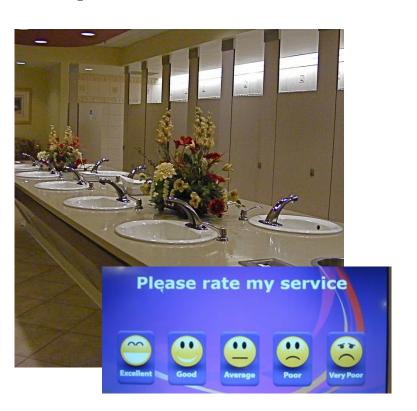
- Receive/Prepare/Display
- Move/Redisplay
- Vulnerability Response
- Audit

- Status by Location, Cabinet
- Exhibit Visitor Satisfaction





Airport – Restroom Maintenance



Enterprise Assets

- Toilets
- Air Dryers
- Soap Dispensers

Asset Lifecycle Management Processes

- Cleaning
- Maintenance On-Demand/Routine
- Break/Fix/Refresh
- Audit

- Status by Location, Cabinet
- User Satisfaction





Meet with the Service Owner: Pet Boarding Service



Listen and Learn

- Who are the customers?
- Is there a services hierarchy?
- Why do customers want the service?
- How are services delivered?
- Which asset types are involved?
- When are the assets involved?
- How are assets acquired?
- What asset preparation is required?
- What asset maintenance is required?
- How are assets retired?
- What are the challenges?
- Identify at least three critical outcomes





Identify the Assets and Their Role in Services Delivery



Enterprise Assets

- Kennels
- Security Equipment
- Bedding

IT Assets

- Desktops / Laptops
- Boarding Reservation Software

Consumable Assets

- Food
- Bowls
- Leads
- Toys





Map Asset Lifecycle Management Processes



Reservations

Available Kennels by Date, Size, Species

Check-In

- Owner forms
- Pet Health Inspection

Feeding

- Schedule
- Food Deployed to (Consumed by) Pet

Playtime

- Check-in/Check-Out to Playground
- Pet Preparation/Bath
- Owner Pick-up
- Kennel Disinfection





Define Meaningful Dashboards & Widgets



Reservations Status

- Kennel Availability by Date Range
- Kennel Occupancy/Revenue per Month

Kennels Status

- Occupied/Available/Pending Disposal
- Maintenance Schedule

Consumables Inventory

Food, Bowls, Toys on Hand

Owner Satisfaction

- CSATs
- Testimonials

ESG Status

• Animal Waste Management





Document Roles and Responsibilities



Service Delivery Team

- Reservations Agent
- Pet Intake/Release
- Feeding/Walking/Playtime

Asset Management Team

- Kennel Acquisition
- Kennel Deployment/Allocation
- Kennel Maintenance
- Kennel Refresh
- Kennel Disposal
- Consumables Replenish
- Waste Mananagement



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KICKIN'ASSETS



Program Governance



Governing Committee

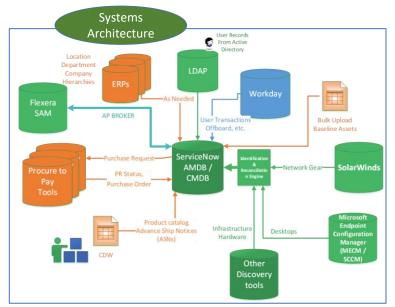
- Service Owner
- Office Manager
- Maintenance Owner
- Pet Care Manager
- Focus Group of Pet Owners

Governance Meetings

- Quarterly
- Dashboard/Reports Review
- Focus on CSATs
- Recommendations for Improvement, Maturity
- Implementation Plan



Governed HAM Framework



Asset/CI Lifecycle

Management

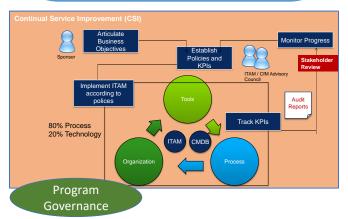
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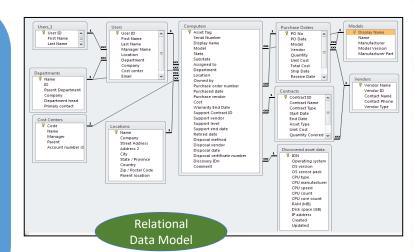
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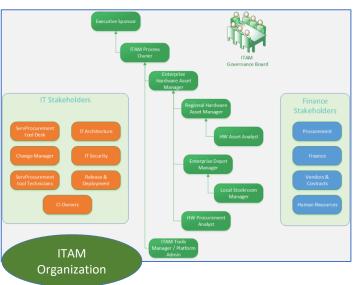
KICKINASSETS

A successful governed HAM Solution requires policy driven structure for:

- Systems Architecture
- Relational Data Model
- ITAM Organization
- Asset Lifecycle
 Management Processes
- Program Governance

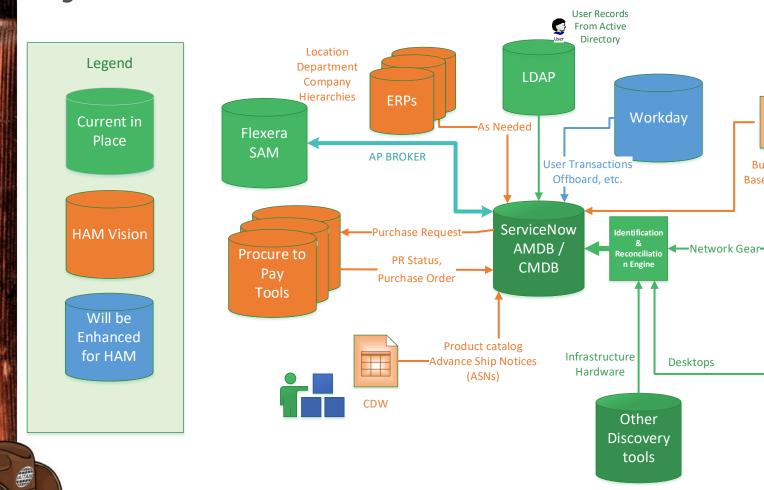








Systems and Data Interfaces



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Define Gold Sources for Data Population

- Foundation Data
- Models

Bulk Upload

Baseline Assets

SolarWinds

Microsoft

Endpoint

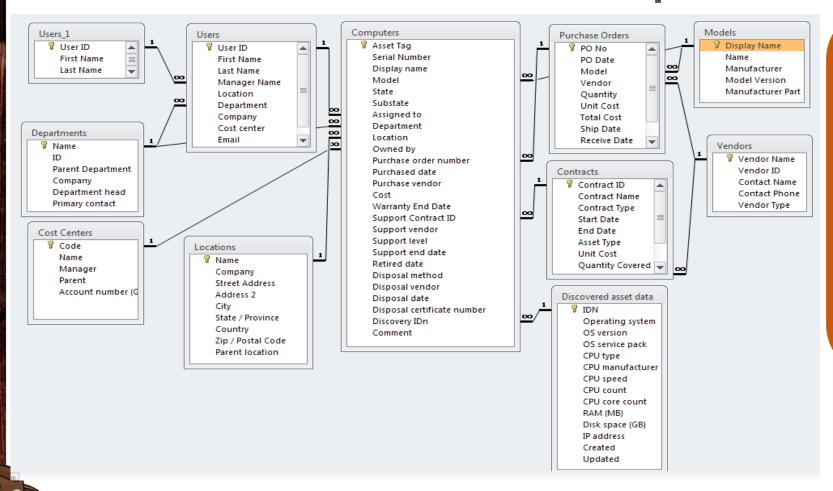
Configuration

Manager (MECM / SCCM)

- Procurement Data
- Synched CI Data
- Disposal Certificates
- Integrations



Asset Data Sets and Relationships



Relational Data Model "to-be" before Configuring the Asset Repository, Data Compliance Metrics!

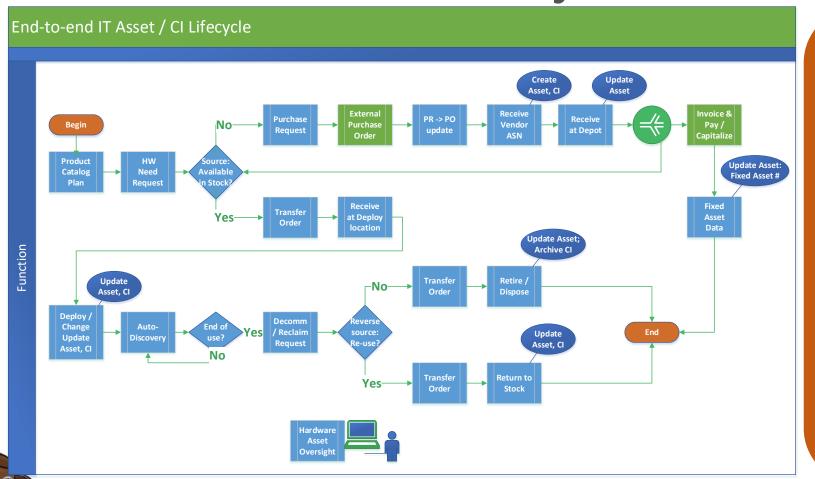
Define Asset Records,Standards,Completeness,Correctness, Compliance

Trustworthy data is the foundation for the enterprise solution





End-to-End Asset / Cl Lifecycle



Define Complete Asset Lifecycle Processes, Compliance Metrics!

- Asset Acquisition / Identification
- Asset Stock
- Asset Deploy
- Asset Restock
- Asset Maintenance
- Asset Retire, Disposal
- Asset Reports, Oversight

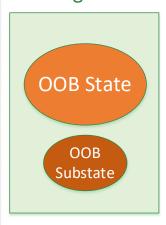
Automated ALM for maximum control!





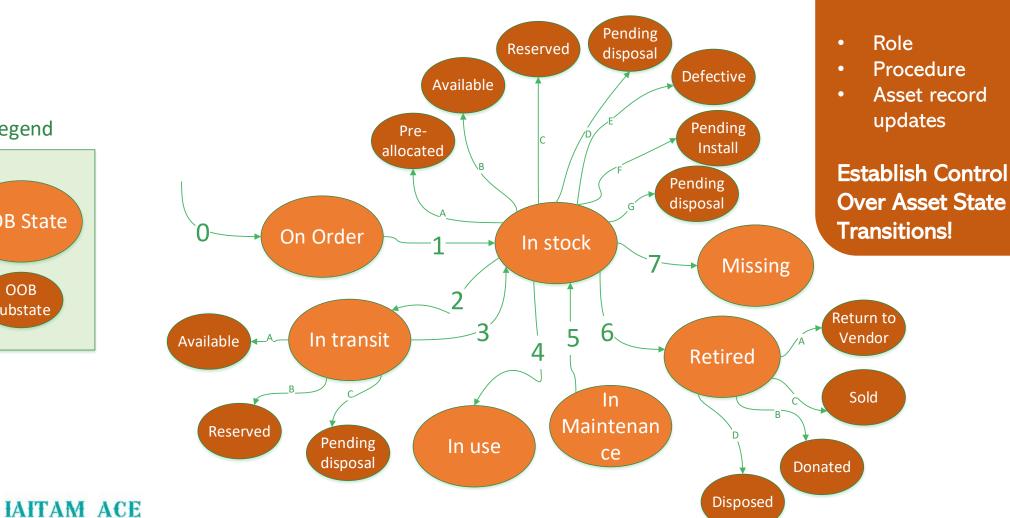
Asset Lifecycle State Transition Map

Legend



KICKIN'ASSETS

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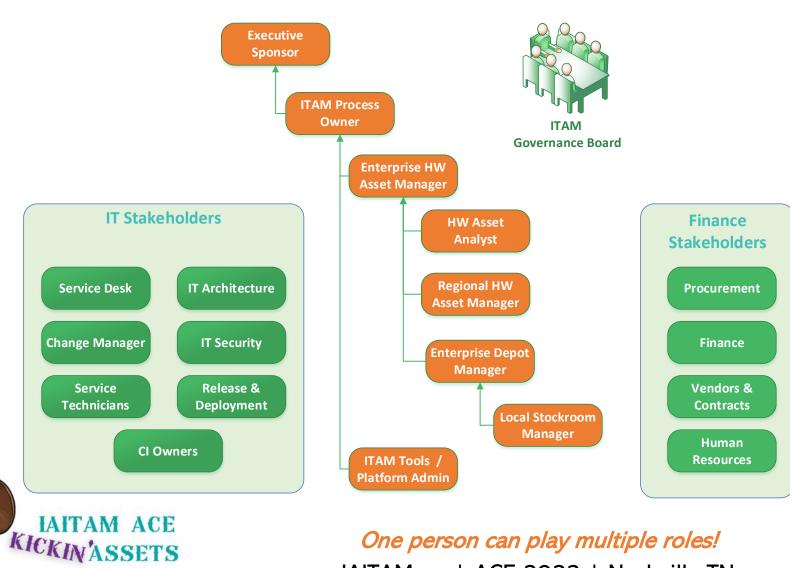
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Define State

Transitions

Asset Management Roles



Establish ITAM/EAM Program Office!

- **Policies**
- **Processes**
- Data Model
- Oversight
- Continuous Improvement!

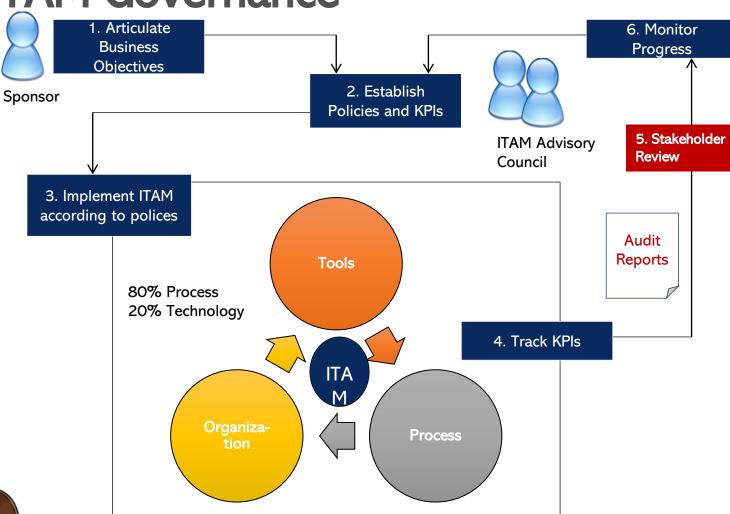
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One person can play multiple roles!

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ITAM Governance



Establish Governance!

- Ensure stakeholder requirements met!
- Establish Policy and Process compliance!
- Governance board meets regularly – monthly or quarterly to review KPI reports and recommend updates!

Governance CSI is mandatory to sustain Trusted Asset Data, Stakeholder consumption!





Broadcast Your Successes



Company News Page

- Release Announcement
- Periodic KPI Improvement Statements

Lunchroom Posters

Testimonials

LinkedIn

Post Success Story

ITAK Article – Case Study

• Story – Problem, Impact, Solution, Benefit

Your IAITAM SNUG, Next Year's ACE

Standing Right Here Leading Your Own Session!





Grow and Expand Your Solution



Meet with other Business Service Owners

- Show them the business benefits of your current solution
- Listen to their story
- Understand their budget constraints

Craft a plan for how you could help them based on your current success experience and an understanding of their specific needs

- Show them the business benefits they can realize
- Minimize cost by reusing, leveraging current solution
- Create a PoC if appropriate







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