HAITAM ACE

SINCE 2002

ITAM Operations Best Practices

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NASHVILLE, TN MAY 9TH - 11TH



Our Story



Enterprise asset management solution



Business value and lessons learned





Major gaps discovered in our enterprise data



Lack

- of cross enterprise view of assets
- of standard processes definition and governance per asset type (purchases/approvals, tagging, tracking, report to controllership, disposal)
- of processes definition for leased assets, client assets, demo units, and ventures and acquisitions





Manual

- audit capability
- and error-prone tracking of devices
- license tracking



Liability

 when assets are purchased by different areas (information security, data privacy, copyright, thefts, maintenance uncovered, etc.)



Inconsistent

- assets movement tracking generating discrepancies on inventory, depreciation and disposal
- asset management
- asset description in the purchase order, controllership report and local inventory
- discrepancies between GAAP, fixed asset report and physical assets



Incomplete

data sets



Limited

compliance reporting capability



Local solutions

and initiatives in place



Multi-year implementation roadmap

May 2019

- Begin migration for non-workstation assets (through March 2020)
- Established core integrations ServiceNow Hardware Discovery, CMDB & Ariba BuyNow
- Built process flows: Asset procurement to asset disposal

• Established core integrations - SAP and Software Discovery • Built process flows: controllership and software request mgmt. Tracking of consumables • Build Local Integrations May'19 November 2019 Mar/ · Established software Jul'20 entitlements September 2019 Launched EAM Asset Portal Nov'19 Sep'19 SINCE 2002 IAITAM.org | ACE 2023 | Nashville TN

March /July 2020

assets

workstation assets

Launched mobile app

· Completed migration of on-

Began migration for workplace

FY21

FY21

Continue

Migrate

laptops

 Migrate leasehold

assets

migration

Workplace asset

workstations &



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IT MEANT ONBOARDING AN ENOURMOUS COUNT OF OVER 10+ MN ASSETS ACROSS 52+ COUNTRIES INTO SERVICENOW

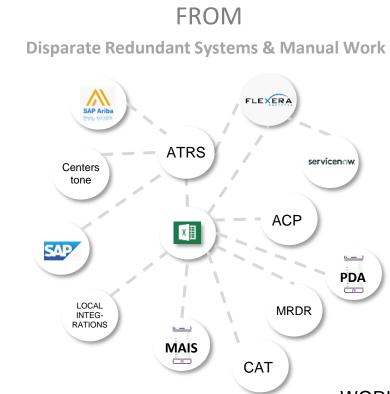
LARGE ASSET VOLUME

MULTIPLE GEOGRAPHIES

MULTIPLE SYSTEMS

COMPLEX INTEGRATIONS

RE-PLATFORMING



TOSingle Integrated Solution



ACROSS

HARDWARE ASSET SYSTEMS

WORKPLACE ASSET SYSTEMS

CONSUMABLE ASSETS

SYSTEMS

52

10 Million+

\$2B + Asset Value

2k+

700+

Countries

Total Assets to be Migrated

Estimated Total Financial Ownership

Total Asset Users

Mobile App Users

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Four key elements

Global processes

Re-engineered end-to-end asset lifecycle processes to get a standard, global solution

Custom portal

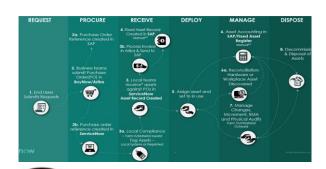
Overcomes limitations of legacy UI and offers enhanced user experience

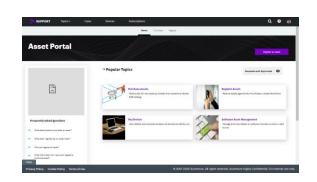
Mobile app

Applets to register assets, view and update asset info and perform audit on the go

Dashboards

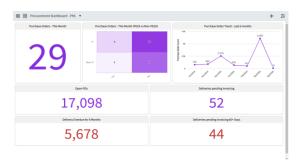
Actionable dashboards to report KPIs and highlight action items







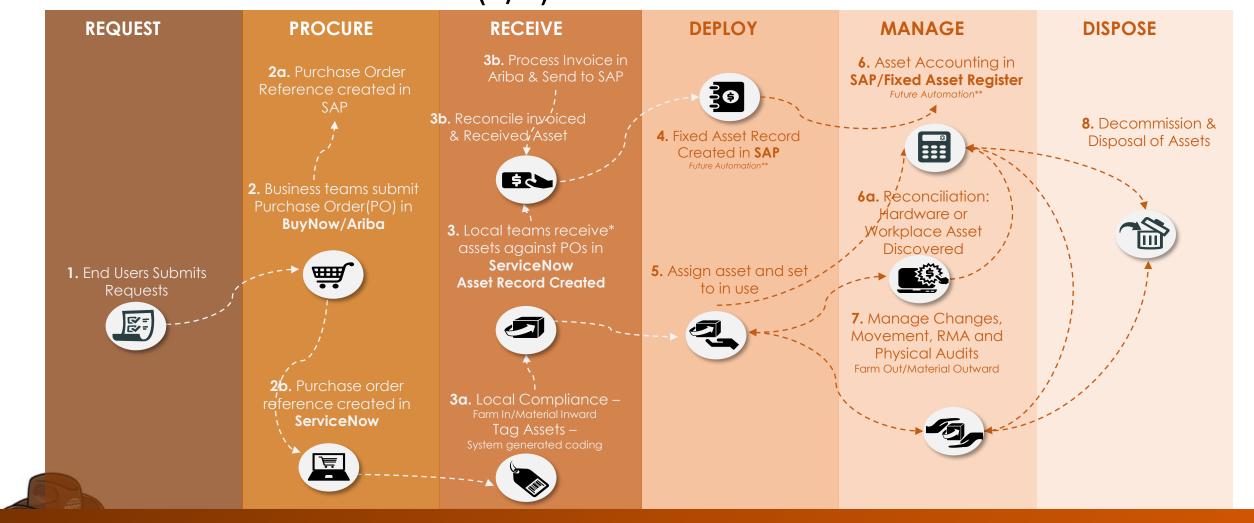








WE RE-ENGINEERED END TO END ASSET LIFECYCLE PROCESSES TO GET A STANDARD GLOBAL SOLUTION (1/2)



OUR EXPERTISE IN PROCESS RE-ENGINEERING WAS PIVOTAL TO FORMULATE STANDARDIZED PROCESSES FOR OVER 6 GEOGRAPHIES



WE RE-ENGINEERED END TO END ASSET LIFECYCLE PROCESSES TO GET A

PROCESSES RE-ENGINEERED

- 1. Registering Assets
- 2. Asset Tagging/Re-tagging
- 3. Pre-Receiving and Post-Receiving Compliances as per SEZ/PEZA norms
- 4. Asset Management
- 5. Physical Inventory (Stockroom/Production Area/Project Audit/Annual Complete Inventory)
- 6. Audit and Activity Logging
- 7. Asset Movement (Non-Project and Project Seat Movements)
- 8. Asset Maintenance & Pullout
- 9. Asset Disposal
- 10. Accruals
- 11. Fixed Asset Creation
- 12. Reconciliation of Physical and Financial Assets
- 13. Asset Data Management
- 14. For Asset/Finance/Compliance Teams: Predictive stock-keeping, Operations monitoring, Work Management, Compliance Reporting

Leasehold Assets*

Consumable & Peripheral Assets

Across

Non-IT Assets

IT Assets

(End User, Infrastructure)

OUR RICH EXPERENCE IN DEFINING AND REVAMPING BUSINESS, FINANCIAL AND COMPLIANCE PROCESSES HELPED US RE-ENGINEER OVER 14 BUSINESS PROCESSES





How we achieved it

- UAT for technical deployments and full-scale releases
- Robust change management planning with business POCs

- Demos to project leadership
- Demos to business POCs

Business validation

Business workshops

- As-is process mapping
- Process design workshops
- Process re-engineering

Iterative cycle

Demos to stakeholders

Agile development

- Committed scrum teams
- Multiple workstreams
 - Portal
 - Core
 - Integration
 - Mobile app





Before Enterprise Asset Management





Lack of standardized processes



No real-time audit capability



Lack of enterprise level asset visibility



Huge amount of time and manual effort for asset reconciliation





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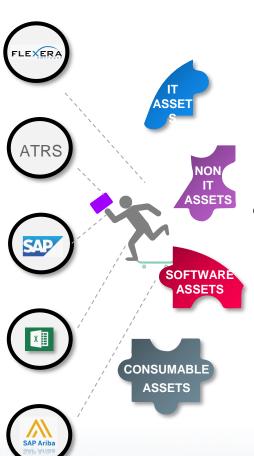
NOW the REDEFINED AND DIGITIZED PROCESSES are enabling

better and faster asset management

THEN



One Platform | One Governance model | End-to-End Integrated



Lack of standardized processes and asset recording

due to absence of centralized processes

Lack of Automation

due to absence of central digital data platform where analytics & RPA can be leveraged

No real-time audit capability

due to absence of mobility solutions and unified platform

> Lack of standard governance and compliance

due to scattered processes



Standardized the asset management process



Centralized IT and non-IT assets, providing enterprise visibility



Asset Registration Time (ISA)



Auto-discovery of assets and autoassignment of incidents



Automated and real-time Audit capability



→ 50%·

Inventory Audit Time per Facility





Reduction in Reassignments



Established governance and compliance policies

NOW WITH REDEFINED AND DIGITIZED PROCESSES

COMPLIANCE TEAM CAN MANAGE & PERFORM BETTER

Vendor Interaction Automation



Accurate Capacity Planning

THEN..

 Manual follow-ups with vendor for obtaining delivery schedules and compliance documents

NOW..

- Auto-dispatch of emails to vendors
- Auto-capture of compliance documents from vendor response with email trails



COMPLIANCE

POWERED BY



THEN..

No clear backlog as team worked on multiple systems for different processes

NOW..

- Single, definitive, actionable backlog of all asset processes
 - Managers can forecast incoming work volume



Visibility into Turnaround Times

THEN..

Lack of visibility
 due to processes
 scattered over
 systems

NOW..

- Complete Visibility into end to end process turnarounds
- **Breached SLAs** are highlighted

Optimized Work Management



Faster Compliance Reporting

THEN..

- Work distribution was inefficient
- Heavily **reliant on systems** instead of

 business process

NOW..

- Transparent, process
 based work allocation
- Allocation & Progress monitoring on actionable dashboards

THEN..

- Multiple reports, multiple systems, no consistent reporting standards
- Time wasted in organizing data for compliance reporting

NOW..

- Reporting in one consistent format
- **Ready for submissions** to authorities





NOW WITH AN ALL NEW ASSET MOBILE APP

ASSET OPERATIONS HAPPEN AT BLAZING SPEED









1. REGISTER



Scan and Update Serial Number

2. DEPLOY



Update Location and Asset User

Asset Registration Time (ISA)

1. VIEW / EDIT ASSET

ASSET MANAGERS





SCAN

Scan Asset Tag (QR/Barcode)



Asset Details with Edit option



Asset Activity Stream

- Asset Issue **Resolution time**
 - √ Update Assets On the Go
 - √ Add pictures / documents / comments to asset record
 - √ View history of movement, repair, etc. for the asset

1. SELECT LOCATION

2. SCAN

3. VIEW AUDIT RESULTS



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List of Locations to be audited



Scan Asset Tag (QR/Barcode)



View Audit Report for scanned locations

Inventory **Audit Time** per Facility



Recipe for success

CHALLENGE	Success Factors
Project resource skill gaps	Staffing the right people with the right skills and executive sponsorship is critical
Development roadblocks	Cross-workstream communication and trusted partnership with stakeholders
Scope creep	Phased deployment approach and engage stakeholders early and often
Requirement complexity	Automate and simplify where possible and design partnership with ServiceNow
Low solution adoption	Robust change management strategy, custom UI & mobile app to drive optimum user experience and collaboration with ops support







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With mounting pressures to optimize costs and unlock efficiencies across IT, OT and Facility Infrastructure...

Lack of **KEY CHALLENGES ACROSS** Disconnected **Network and Process** Tools Visibility **IT Hardware** and Software Infrastructure Manual **Reactive Threat Processes** Response **Facility Increased Cost Assets** Sub-optimal / No and Risk Lifecycle Automation **Sub-optimal Inventory** & Spares Management Unplanned Difficulty in capital Maintenance management & ...and many more Downtime reconciliation hidden challenges



...asset managers must target solutions that directly address the barriers to achieving this vision



Thank you and Questions





