IAITAM ACE

KICKIN' ASSETS
SINCE 2002

Why the future of ITAD software offers real-time reporting

Tim Farrow, Chief Operating Officer

Apto Solutions

NASHVILLE, TN
MAY 9TH - 11TH

ACE 2023

ITAD Trends

Increased chain-of-custody and data security focus

Rapid growth of remote workers with mobile and IoT devices

Growing sustainability requirements to mitigate "Value Chain" GHG emissions

Increased need for better software tools

Benefits

Transparency	Workflow	Integration	Environmental
Planning/Decision Making	Improved Execution	Chain-of-Custody	Conserve Resources
Trust Building	Streamlining	Reduction of Errors	Contribute to ESG Goals
Peace of Mind	Happy Stakeholders	Risk Reduction	Brand Goodwill

Transparency

Transparency

Asset Details

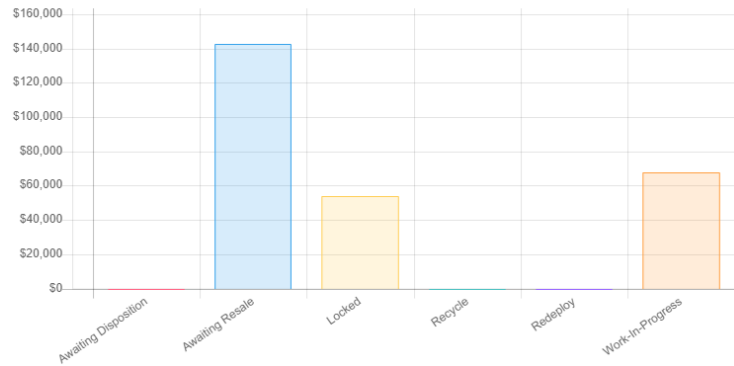Job Status

Inventory Value

Sales History

SLA Performance

Transparency – Value and Status

Toggle to View **Unit Count** or **Estimated Inventory Value** by Status.

Inventory Snapshot

Total Assets in Inventory	**569**
Estimated Value of Inventory	**$264,250**

	Awaiting Disposition	Locked	Work-In-Progress	Awaiting Resale	Recycle	Redeploy	Total
All in One	$0	$6,672	$8,107	$17,454	$0	$0	$32,233
Desktop	$0	$288	$8,071	$57,658	$0	$0	$66,017
Hard Drive	$0	$0	$0	$0	$0	$0	$0
Laptop	$0	$35,145	$40,115	$45,935	$0	$0	$121,195
Mobile Device	$0	$1,904	$73	$5,916	$0	$0	$7,893
Monitor	$0	$0	$551	$4,856	$0	$0	$5,407
Other	$0	$0	$0	$784	$0	$0	$784
Projector	$0	$0	$0	$0	$0	$0	$0
Tablet	$0	$9,663	$10,878	$10,178	$0	$0	$30,719

Transparency - SLA

Processing SLA [Completed SLA ⌄]

Assets Input	SLA Days	Avg Days	VAR	Total
All Categories	10	9	-1	45,000
AC Adapter	10	4	-6	4
All in One	10	16	6	711
Battery	10	2	-8	21
Bulk	10	3	-7	39
Chromebook	10	13	3	72
Copier/Fax/Printer	10	3	-7	1,025
CPU	10	58	48	5
Desktop	10	9	-1	9,845
Docking Station	10	6	-4	326
Hard Drive	10	10	0	7,667
Inbound Bulk	10	2	-8	1,076
Laptop	10	10	0	12,556

Current Inventory Aging ❓

Assets Input	SLA Days	Avg Days	VAR	Total
All Categories	60	40	-20	2,123
Server	60	17	-43	2
Docking Station	60	74	14	11
All in One	60	68	8	92
Laptop	60	6	-54	1,056
Networking	60	2	-58	5
Television	60	9	-51	1
Desktop	60	18	-42	480
Tablet	60	28	-32	12
Hard Drive	60	9	-51	201
Other	60	9	-51	57

Workflow

Workflow

Communications

Scheduling

Approvals

Certificates

Workflow – Certificates

IAITAM.org| ACE 2023 | Nashville TN

Workflow – Locked Devices

- ☑ Apto ID
- ☑ Asset Status
- ☑ Average Sale Price (ASP) ❓
- ☑ Category
- ☐ Client Asset ID
- ☑ Client Job ID

- ☐ Client Key
- ☑ Condition
- ☐ Created Date
- ☐ Damages
- ☑ Days In System (DIS)
- ☐ Description

- ☑ Facility
- ☐ Invoice Number
- ☐ Invoice Date
- ☑ Job ID
- ☑ Manufacturer
- ☑ Notes

- ☐ Pallet ID
- ☑ Part Number
- ☐ Quantity (QTY)
- ☑ Serial Number
- ☐ Sold Price
- ☐ Tracking Number
- ☐ Weight

Submit   **Clear Filters**   **Export to Excel**

Asset Portfolio for CAD   Total Assets : 81

Apto ID	Asset Status	ASP	Category	Client Job ID	Condition	DIS	Facility	Job ID	Manufacturer	Notes	Part Number	Serial Number
CAD-711207-000	Locked	$119.29	Laptop	097-0094515-003	C	213	CA	334500	Apple	NO BOX; SOME DENTING/SCRATCHING. FIRMWARE LOCKED(BIOS) UNABLE TO BOOT TO RECOVERY	A1466	GCCYJ7B8J1WK
CAD-711209-000	Locked	$163.77	All in One	097-0094515-003	C	213	CA	334500	Apple	NO BOX; SCRACTHING AND DENTING ON STAND. REMOTE MANAGEMENT: GO SITE	A1418	C02Y94D1H7JY
CAD-711623-000	Locked	$565.18	Laptop	097-0113530-000	B	190	CA	335247	Apple	IN BOX WITH CHARGER ACTIVATION LOCK: s*****@w*****.com	A2251	C02CNDL4ML7H
CAD-711875-000	Locked	$326.22	Laptop	097-0097465-000	C	178	CA	335631	Apple	WORN "A" KEY. REMOTE MANAGEMENT: KENSHOO INC	A2159	C02ZJ8YAL40Y
CAD-711944-000	Locked	$93.91	Tablet	097-0101844-000	C	174	CA	335756	Apple	Activation Lock: a*****@icloud.com	A1954	GG7YN38GJF88
CAD-711945-000	Locked	$93.91	Tablet	097-0101844-000	C	174	CA	335756	Apple	Locked: a*****@icloud.com	A1954	GG7YN3BDJF88
CAD-711946-000	Locked	$93.91	Tablet	097-0101844-000	B	174	CA	335756	Apple	Activation Lock: a*****@icloud.com	A1954	GG7YMCLVJF88
CAD-711947-000	Locked	$93.91	Tablet	097-0101844-000	C	174	CA	335756	Apple	activation lock: a*****@icloud.com	A1954	GG7YMAMGJF88
CAD-711948-000	Locked	$93.91	Tablet	097-0101844-000	C	174	CA	335756	Apple	Act lock: a*****@icloud.com	A1954	GG7YL7H1JF88

IAITAM ACE KICKIN' ASSETS SINCE 2002

Apto Solutions

Integration

Integration

Asset Tracking

Chain-of-Custody

Remote Locks

Improved Reconciliation

Integration

servicenow

Jira

Microsoft

SAP

API

ITAD

IAITAM ACE KICKIN'ASSETS SINCE 2002

ACE 2023

Apto Solutions

Integration – Data Wipe Records

Environmental

Environmental
Reporting

Environmental, Social & Governance

Sustainability

Circularity

Impact Calculators

ESG

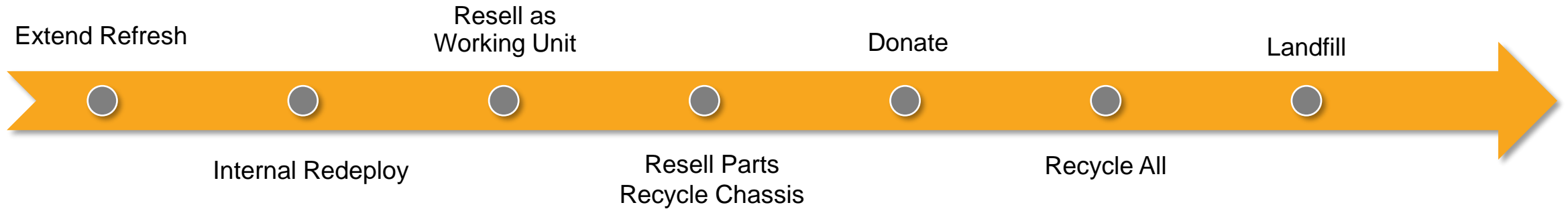| Environmental	Social	Governance
Preservation of natural world	Consideration of humans	Defined process for running a business
Climate change	Data hygiene and security	Board of directors and its makeup
Carbon emission reduction	Customer success	Executive compensation guidelines
Water pollution and water scarcity	Gender and diversity inclusion	Political contributions and lobbying
Air pollution	Community relations	Venture partner compensation
Greenhouse gas emissions	Mental health	Hiring and onboarding best practices
Deforestation		

IAITAM ACE KICKIN' ASSETS SINCE 2002

ACE 2023

Apto Solutions

Sustainability

Extend Refresh

Resell as
Working Unit

Donate

Landfill

Internal Redeploy

Resell Parts
Recycle Chassis

Recycle All

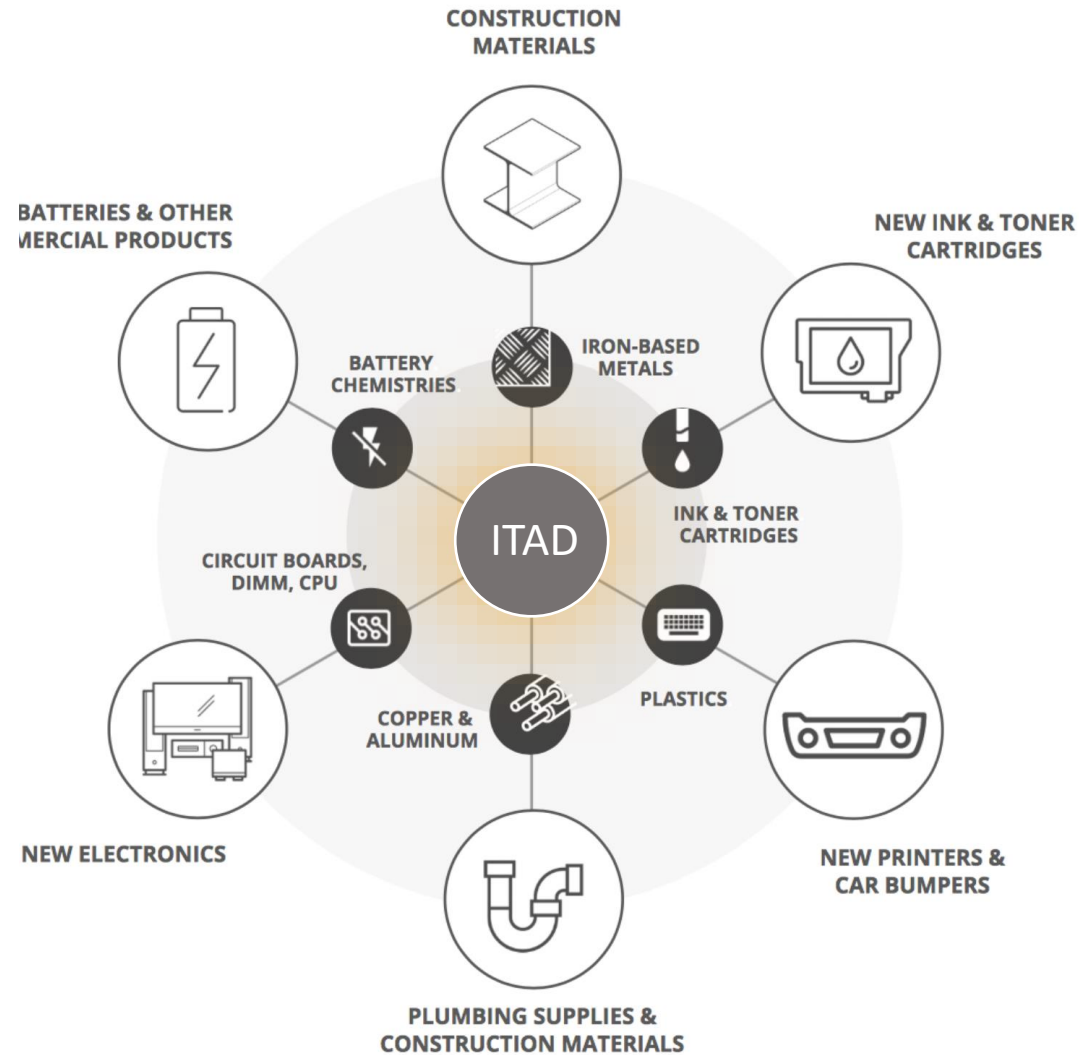*"Recent research has shown that increasing the expected useful life span of electronic devices by 50% to 100% can mitigate up to half their total GHG emissions"*
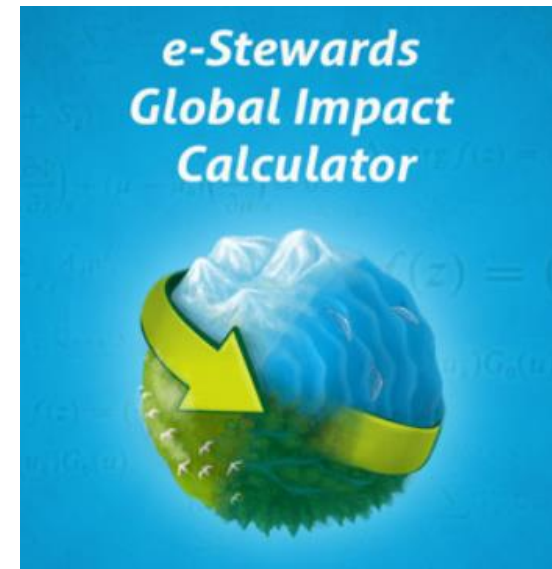
Gartner Market Guide for ITAD 2023

Circularity

Environmental Impact

Environmental Impact

Environmental Impact Calculator

Start Date :
From

End Date :
To

[Apply Date Range]

Current Range: 01/01/2022 To 12/31/2022

Units Recycled

Category:
-- All --

Units Recycled	44,967

GHG Reduction	1,478,518.94 lbs
CO2 from exporting	83,358.58
1°-2° Production	1,395,160.35

Toxicity Diverted	956.45 lbs
Lead	462.74
Mercury	0.13
Cadmium	0.03
Arsenic	493.55

Est. Weight	273,103 lbs

Materials Recycled	122,257.43 lbs
Copper	6,159.61
Gold	43.79
Platinum	0.42
Palladium	3.04
Steel	83,561.49
Aluminum	32,489.08

Total Reused and Recycled

Total Toxic Metals Reduced
1,437 lbs

Total GHG Emissions Reduced
2,272,612 lbs

Total Metals Recovered
207,448 lbs

IAITAM ACE KICKIN'ASSETS SINCE 2002

Apto Solutions

Thank You!

Tim Farrow
Chief Operating Officer

tfarrow@aptosolutions.com
www.aptosolutions.com