

Irwin Weinerman

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Skills and Accomplishments:

Business Management

- 30+ years' experience leading IT Asset management functions for large, international companies
- Implemented Asset Management best practices for software license management to avoid fines resulting in annual cost savings of \$600k
- Implemented centralized software request process to evaluate license needs, consolidations resulting in significant departmental cost savings

Expertise

Asset Management	Software Inventory	Cost Savings	Cost Avoidance
License Reconciliation	True-Up Invoices	Compliance Remediation	Cross-Functional Collaboration
Procurement	Global Technology	Project Management	Vendor Relationship Management
Service Level Agreements			

Professional Experience

2008-2024 IT Asset Manager, Sony Music Entertainment, New York, NY

- Led the implementation of the global IT Asset Management program at Sony Music. Responsibilities included: tracking, reconciling, and monitoring software inventory and utilization, harvesting licenses where applicable; and identifying opportunities for cost savings, cost avoidance, software reuse, and software consolidation
- Managed software license compliance to avoid unnecessary fines. Estimated 1 year savings \$600k. Responsibilities included reviewing all software requests (Standard and Non-Standard) and consolidating licenses across departments to gain cost savings and implementation of an annual invoice reconciliation process
- Managed \$23M Global Technology budget consisting of hardware, software licenses and maintenance
- Partnered with the ITAM area to publish authorized software in Service Catalog for end-user request and subsequent fulfillment
- Worked with cross-functional teams (Finance, Procurement, Global Technology, and InfoSec) to create and enforce company standards for both software and hardware, and – when necessary - participated in the remediation of non-compliant software installations.

1999-2008 Project & Asset Manager, Chubb and Son Insurance Co., Warren, New Jersey

- Led the implementation of the license compliance process. Responsible for monitoring software licenses and products installed to ensure company maintains compliance per vendor licensing schemes. Maintained list of software applications and added new packages as necessary.
- Led product evaluation program by working with IT outsource company to ensure new products were put through full evaluation process from new image to completion of testing in Model Branch.

- Conducted training on PO system and requisition system for procurement staff. Assisted with daily procurement functions.
- Led task force assigned to restructure and improve the Global Strategic Sourcing web site. Responsible for ensuring all content was updated on a predefined schedule.
- Served as assistant project manager for Asset Management Gap Analysis Project. The purpose of this project was to discover any gaps between licenses and installed applications.

1997-1999 IT Procurement Team Leader, Chubb and Son Insurance Co., Warren, New Jersey

- Responsible for all aspects of hardware and software acquisition including research of new technology and equipment; responsible for order placement and tracking of approximately 30 million dollars in annual expenditures across Home Office and nationwide branches.
- Led vendor relationship management by maintaining quality and service by planning, forecasting and price negotiating saving money whenever possible.
- Communicated with departments to discuss anticipated software and hardware requirements. Fulfilled administrative responsibilities for procurement staff.
- Responsible for the development and completion of several successful projects including the Dell laptop tune up project for memory exchange, the Chubb store technology request system development project, and the Employee Purchase Program.

Certification & Training

- IAITAM Certified Software Asset Manager

Community Involvement

Surf Kings Fishing Club

President

- Progressive leadership positions organization sponsoring tournaments and fishing events.
- Volunteers with local American Legion Post to run a local youth fishing contest.

Spring Lake Heights PACT

Positive Action Community Team

- Participated in the formation of this community group to engage teens in intervention initiatives to prevent suicides.