Michael Powell, CSAM, CAMP

Sterling Heights, MI ● 971-295-8335 ●michael.powell@SAMPro.tech●
linkedin.com/in/MPowellSAM

SOFTWARE ASSET MANAGEMENT ● PROCUREMENT ● LICENSING COMPLIANCE

A resourceful Certified Software Asset Manager (CSAM) with experience in technology procurement, licensing compliance, and inventory management. Expertise in leveraging tools like SAP, ServiceNow, and Flexera to optimize software asset utilization, maintain compliance, and streamline procurement processes. Dedicated to proactive Software Lifecycle Management and sustainability initiatives in IT Asset Management.

CERTIFICATIONS

- Certified Software Asset Manager (CSAM) – IAITAM
- Certified Asset Management Professional (CAMP) – IAITAM

SKILLS & QUALIFICATIONS

- Expert resource for technical issues related to software and licensing
- Supply chain and inventory optimization
- Project management, production planning and process improvement
- Direct & indirect procurement, licensing compliance, and audits
- Skilled problem solver, ability to move critical projects on time and within budget
- Collaborative, customer-first communicator who establishes solid client relationships
- Software: SAP, ServiceNow, Salesforce, Flexera, Microsoft Office Suite

PROFESSIONAL EXPERIENCE

City of Portland – Bureau of Technology – Portland, OR – 11/21 – 10/23
Acquisitions Specialist II
- Demonstrated expertise in technology procurement, ensuring adherence to commercial software agreements and public purchasing standards
- Negotiated software licensing terms and renewals with vendors, supported order fulfillment, and contract documentation
- Tracked entitlements and ensured software compliance across departments
- Collaborated, advised, and supported colleagues on purchasing procedures/regulations and guided them through procurement process
- Assisted contract coordinators with amendments and execution of technology related Contracts and Task Orders

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- Resolved licensing and technical issues related to software, optimizing software usage across bureaus.
- Participated in equity-focused procurement initiatives

Amazon Web Services (AWS) – Elemental – Portland, OR – 07/14 – 03/20
Order Fulfillment Supervisor/Supply Chain Manager
- Streamlined the software fulfillment process, optimizing software licensing and delivery, which contributed to a 219% year-over-year increase in software revenue
- Created and implemented a self-serve licensing system, enabling field engineers to support customers with zero wait time
- Managed software order fulfillment, license creation, and modifications
- Assisted in identifying operational improvement opportunities, focusing on order fulfillment, inventory management, vendor management, logistics strategy, and transportation optimization

Amtrak (via Compass Group) – Portland, OR – 01/07 – 06/14
Manager of On-Board Services/Lead Food Services Coordinator
- Lead all day-to-day operations of Portland Amtrak facility's commissary
- Oversaw inventory control, process improvement, P&L and budgeting, foodservice distribution, customer and vendor relations and auditing
- Managed on-site inventory control for 500+ assorted products and support items
- Accelerated revenue by creating organization systems that reduce shortages and waste

EDUCATION

Portland Community College – Portland, OR
Coursework completed toward Associate of Science Oregon Transfer-Business Degree